



TRADITIONAL CONSULTING • INNOVATIVE RECRUITMENT

BILL KLEIN
Consulting CFO

bklein@cfos2go.com

(925) 890-7521

EXECUTIVE SUMMARY

Consulting CFO who brings more than 30 years of professional experience in industry sectors that include real estate development, construction, manufacturing and commercial, residential and industrial real estate transactions and management. Intuitive, thoughtful and empathetic with a natural desire to share expertise and to help others. Depth and breadth to interact across disciplines. His key success factors include his ability to develop and maintain relationships with owners, investors, lenders, CPAs, attorneys and other critical advisors.

EXPERIENCE

PARTNER, CONSULTING CFO

CFOs2GO

2016 to Present

www.cfos2go.com

Specialty consulting CFO and recruiting firm that customizes financial management solutions by utilizing part- and full-time staff through contract employment or direct hire.

- Leads the Real Estate and Construction practice.

FOUNDER/CONTRACT CFO

B2B Transitions, LLC

2000 to 2015

Bay Area, CA

The business is focused on assisting small and mid-market companies achieve their strategic, operational and compliance objectives.

- Developed and presented the client’s financial strategy to prospective investors for fund raising purposes.
- Clients include: Lilja Corporation; The GNU Group; Matches that Matter; Shoe Pavilion.

CONTROLLER

Unico Mechanical Corporation

2011 to 2014

Benicia, CA

Industrial machinery installation and maintenance with \$30M annual revenue

- Responsible for multiple entity accounting functions, including work in process, financial statements, taxes, cash management, audit, forecasting, analysis and reporting.
- Improved accuracy of work in progress reporting and financial statements by implementing more precise calculation of percentage completion and accruals.

CONTROLLER/CFO

Branagh Development, Inc.

2005 to 2010

Danville, CA

Real Estate Development, Construction and Construction Management with \$20M annual revenue.

- Developed position of Controller/CFO, managed accounting department and directed staff across multiple entities.
- Provided leadership in organizational planning and growth strategy. Established a high standard of professionalism and team work.

CONTROLLER

Strocal, Inc.

2002 to 2004

Stockton, CA

Structural steel fabricator and erector with \$75M annual revenue.

- Multi-state, union shop, \$75 million annual revenue.
- Managed accounting department and directed staff of five.
- Responsible for monthly close, work in process, financial statements, taxes, cash management, internal audit, forecasting, analysis and reporting.

CONTROLLER/CFO

New Community Vision

2000 to 2002

San Ramon, CA

Real estate developer, pre-revenue, start up.

- Developed, implemented and managed accounting procedures and supervised staff of four.

PRESIDENT/CO-OWNER

Professional Building Industries, Inc.

1998 to 2000

Dublin, CA

Construction and residential remodeling company in turn around

- Managed 24 employees through 4 direct reports.
- Implemented cost control and project management systems that resulted in increased market share and profits while improving quality of service; tripled revenue in 18 months.



PROFESSIONAL ACTIVITIES

- California Building Industry Associations
- National Association of the Remodeling Industry
- National Association of Home Builders.
- Danville Area Chamber of Commerce

AUTHOR AND SPEAKER

- <https://www.2gocompanies.com/resources/issue-fall-2017/>
- <https://www.2gocompanies.com/real-estate/2017/05/1031-exchanges-will-sound-tax-policy-save-them-from-extinction/>

EDUCATION

- MBA, UOP
- JD, GGU Law
- BS, University of South Carolina

Concentrations: Business Administration

For more information:

<https://www.2gocompanies.com/cfos2go-partners/bill-klein/>